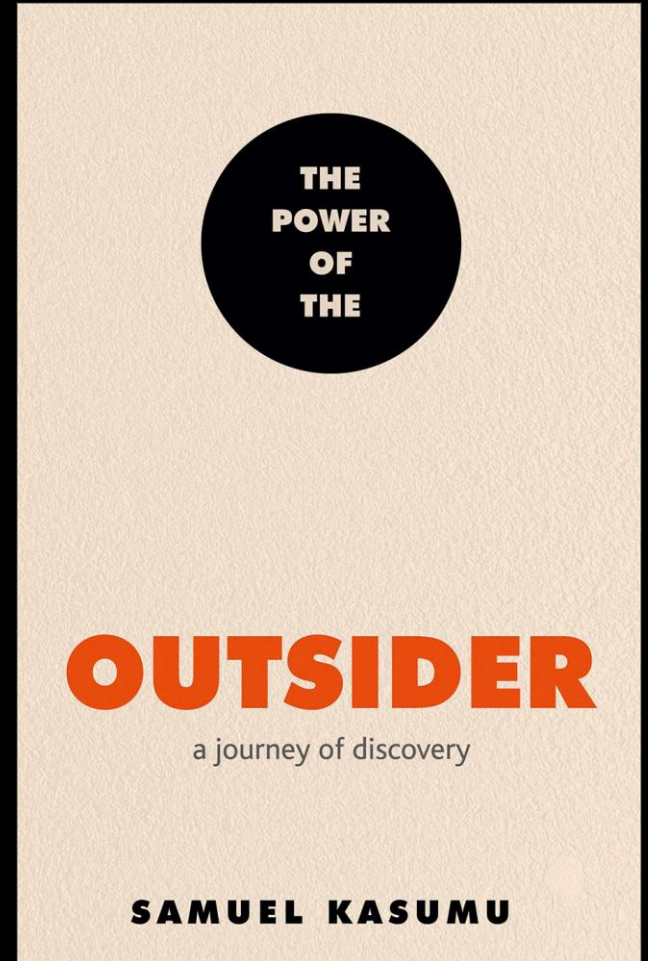


# The Power of the Outsider





# The Outsider

Conservative mayoral candidate  
hopeful **Samuel Kasumu**

knows many in Westminster  
think of him as an outsider.  
But, he tells **Seun Matiluko**  
and **Tali Fraser**, that won't  
stop him fighting to be in the  
room where it happens



**S**urrounded by portraits of white men, many dressed in the elaborate military regalia of a bygone colonial era, Samuel Kasumu is relaxing at the Institute of Directors on the capital's Pall Mall.

The setting could be considered uncomfortable for a Black man who grew up in multicultural Barnet, north London – “the best place in the world” – but the meeting place was his choice. Having been a member of the Institute for a decade, he is not afraid to “walk through doors, where I am the only or the first”.

Kasumu announced his campaign to run for mayor of London in early September, arguing he has what it takes to regain a Conservative foothold in the capital.



# Outsider Categories

**Social or  
Demographic**

**Psychological**

**Tactical**





Outsiders are **individuals or groups set apart for a purpose**

# The Value Outsiders Bring

**Challenge commonly held orthodoxy**

**Increase productivity**

**Stand out – send a signal**

**Heal divisions**

**Broaden Audiences**

**Inspire others**

Keys to both the past and present



# Blueprint for Outsiders

**Be strong advocates for others**

**Accept your difference**

**Seek out and grasp opportunities**

**Have a network of people to help**

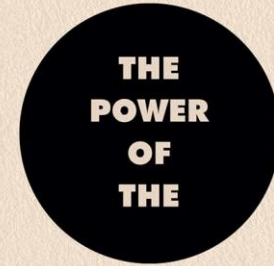
**Do not fear failure**



“Our deepest fear is not that we are inadequate. Our deepest fear is that we are powerful beyond measure. It is our light, not our darkness that most frightens us. We ask ourselves, 'Who am I to be brilliant, gorgeous, talented, fabulous?' Actually, who are you not to be? You are a child of God. You playing small does not serve the world. There is nothing enlightened about shrinking so that other people won't feel insecure around you. We are all meant to shine, as children do. We were born to make manifest the glory of God that is within us. It's not just in some of us; it's in everyone. And as we let our own light shine, we unconsciously give other people permission to do the same. As we are liberated from our own fear, our presence automatically liberates others.”

- *Marianne Williamson*

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# OUTSIDER

a journey of discovery

**SAMUEL KASUMU**